

**NOMINATION FORM N3**

**THE INSTITUTION OF ENGINEERS, SRI LANKA  
ENGINEERING ENTREPRENEUR AWARD**

<b>NOMINEE INFORMATION</b>				
Full Name :			Membership Number:	
Address:				
Telephone : Office: Home : Mobile :			E-mail Address:	
<b>DETAILS OF THE ENTERPRISE</b>				
Legal Status	Sole Proprietorship <input type="checkbox"/>	Partnership <input type="checkbox"/>	Private Company <input type="checkbox"/>	Other (Please Specify) <input type="checkbox"/>
What are the responsibilities of the nominee in the enterprise? <i>(Please use a separate sheet of paper)</i>				
Number of Employees		Full Time	Part Time	Consultants
Company Registration Number		Year of Registration		
<b>DETAILS OF PRODUCTS /SERVICES</b> <i>(Please explain in not more than 150 words using a separate sheet of paper)</i>				
<b>STATE IN BRIEF AS TO WHY YOU THINK THE NOMINEE DESERVES THE AWARD IN NOT MORE THAN 200 WORDS</b> <b>(You may use additional paper if necessary)</b>				

<b>WE HAVE ATTACHED THE FOLLOWING: (Please tick the appropriate cage)</b>		
Curriculum Vitae of the Nominee	YES <input type="checkbox"/>	NO <input type="checkbox"/>
The profile of the Enterprise	YES <input type="checkbox"/>	NO <input type="checkbox"/>
Audited financial statements of the enterprise pertaining to the last three financial years, last being 2013	YES <input type="checkbox"/>	NO <input type="checkbox"/>
A statement containing a description of not more than 100 words per each selection criteria explain how the enterprise is meeting each of the selection criteria in Annex I.	YES <input type="checkbox"/>	NO <input type="checkbox"/>
Details of products and services	YES <input type="checkbox"/>	NO <input type="checkbox"/>
<b>NOMINATORS</b> (They should be Corporate Members of the Institution)		
Full Name:	Full Name:	
Membership No:	Membership No:	
Telephone No:	Telephone No:	
E-mail Address:	E-mail Address:	
Signature:	Signature:	
Date:	Date:	
<b>SIGNATURE OF NOMINEE:</b>	<b>DATE:</b>	

**ANNEX 1****ENGINEERING ENTREPRENEUR AWARD**

1. Uniqueness of the business proposition/model and its value proposition and attractiveness to the society.
2. Degree of difficulty for others to enter into the same business – higher the better
3. Strength and practical execution of the business model
4. Strength of cash flow matrix and robustness of cash sources until company becomes profitable for at least one year.
5. Other financial matrix, especially P&L and BS and due diligence to track
6. Top 1-2 Leaders' personalities
7. Leadership structure (does it create agility and cover key areas with strong leaders – R&D, Customer Service, Sales/Marketing and Finance. Key is not the number of positions but the recognition of key areas and attention to them)